



# Property introducer scheme and rent guarantee insurance

**Earn additional income**

Earn a passive income while you relax knowing your clients are in good hands.



Landlords  
Lettings  
Property



As an organisation that partners with other businesses, we must ensure that our reputation for professionalism and first-class service is mirrored by those we work with. As such, the natural choice for an insurance partner was Alan Boswell Group.

Judith Dunn  
Scottish Association of Landlords

**800+**

We work with over 800 agencies across the UK

**5\***

5-star rated customer service on Feefo

**86k**

Over 86k UK properties insured

## What is the Introducer Scheme?

If you are involved in property and have access to several property-owner clients then we would love to talk to you about our property introducer scheme. Whether you run an agency, write a property blog or are a property finance professional, we have options that will benefit you.

As an introducer to Alan Boswell Insurance Brokers you can benefit from an **additional income** stream while providing your clients with some of the industry's most highly regarded policies, backed by our 'platinum-trusted' service.

It's a win-win.

**Contact us now to find out more.**

## Welcome

As an insurance and financial planning group with over 40 years' experience, our longevity and reputation are the result of doing things a little differently – of going the extra mile for you, for our people and for our communities.

We're one of the largest independent insurance brokers in the UK, with six offices and over 400 members of staff, we're ideally placed to ensure you and your business receive expert advice whenever you need it.

As well as arranging both personal and commercial insurance, we have an ever-evolving portfolio of added-value services, including underwriting, claims handling, risk management, and health and safety consultation.

Our financial planning teams can also provide ongoing advice and support on a range of employee benefits for businesses – while our personal finance experts can give guidance on your savings and investments, protection or retirement plans.

Whether you use our services in isolation or as part of a package, you are guaranteed to receive the same high standards, every time.





## Legal and rent guarantee insurance

Should your tenant default on their rental payments the costs associated with legal fees and missed rental payments can run into the thousands.

Purchasing a legal and rent guarantee insurance policy for your managed property will provide the financial security to maintain the landlords' rental payments and cover legal costs, up to **£100,000**, help with section notices, professional legal advice and, if required, eviction. You can also generate extra income for your agency.

### Policy cover

- ✓ Nil excess;
- ✓ £100,000 legal cover;
- ✓ In-house claims service;
- ✓ Underwritten by Aviva;
- ✓ Rental payments up to £2500 a month, for a maximum of 15 months;
- ✓ Vacant possession cover at up to 75% of the rental amount for a maximum of 3 months;
- ✓ Manage your policies online (purchasing, renewing, documents, and claims).

### How can I promote this to my landlords?

We are flexible with how you promote our rent guarantee product. You can recommend us to your landlords and receive commission on any purchases made or, if you manage the property, you can purchase rent guarantee insurance as part of your service offering.



\*NIG landlord policy

## Landlords insurance

Landlords insurance provides cover for the rebuild or repair of your building following an event e.g. flood or fire.

You can generate additional income by introducing landlords who go on to purchase landlords insurance from us.

### How much does landlords insurance cost?

The cost of landlords insurance depends on numerous factors including property size, claims history, and location. But with our price beater guarantee we promise to beat the landlord's current renewal terms (subject to terms and conditions).

**Our landlords insurance products are five-star-rated and automatically include:**

- ✓ Loss of rent following an insurable event;
- ✓ Malicious damage by tenant (including cannabis farms);
- ✓ Accidental damage cover;
- ✓ Unoccupied property cover for up to 90 days;
- ✓ Property owners and employer's liability cover.



To find out more, call us on 01603 649727





## Tenants contents

Our tenants contents insurance protects a tenant's possessions and their liability for a landlords' fixtures and fittings.

Your tenants can protect themselves and their deposit should an accident happen in the home. Cover can be purchased online in a few minutes and you will receive a commission referral fee at both commencement and renewal of the policy.

### What's covered?

- ✓ Loss or damage to your landlord's possessions, alongside your own contents;
- ✓ Cover limits starting from £7,500;
- ✓ Tenants' liability up to £10,000.

### With options to include:

- ✓ Cover for money and credit cards;
- ✓ Cover for bicycles;
- ✓ Flexible levels of cover;
- ✓ Cover for personal possessions away from home;
- ✓ Accidental damage cover.

## Additional products

As property experts, our solutions extend to all property types and services.

We can help with any property whether it is a standard buy-to-let, or a more complex HMO, Airbnb, commercial property or block of flats.

We can also help with, harder to place, unoccupied properties, both residential and commercial, as well as properties under renovation. We can even help with the majority of tenant types.

All while providing commission for your introductions. So join over 300 agencies, across the UK, recommending Alan Boswell Group and benefit from an extra income while your clients benefit from five-star rated insurance products.

propertymark

INDUSTRY SUPPLIER

### Additional Products

- ✓ Home emergency Cover
- ✓ Excess protect insurance
- ✓ Houses of multiple occupancy
- ✓ Blocks of flats
- ✓ Serviced accommodation
- ✓ Commercial Property
- ✓ Unoccupied & properties undergoing renovation

feefo



“ Excellent personal service with a very polite helpful person who listened and did not try and force a sale. Cannot rate highly enough. ”

Mr White – Property Owners Insurance



To find out more, call us on 01603 649727

Not only can your landlords benefit from our award-winning service and products, you can also earn referral income for every introduction you make or product you buy.

**Introduce your landlord clients to a range of property insurance solutions including:**

- ✓ Landlords insurance
- ✓ Tenants contents and liability
- ✓ Legal expenses and rent guarantee insurance
- ✓ Home emergency

**As well as personal and business insurance:**

- ✓ Home insurance
- ✓ Private medical insurance
- ✓ Motor insurance
- ✓ Business insurance
- ✓ Travel insurance
- ✓ Employee benefits

**feefo** 



// Understood my requirements and provided a competitive solution in a timely manner. //

Mr White – Property Owners Insurance

To find out more about our property introducer scheme please visit:  
[alanboswell.com/introducers](http://alanboswell.com/introducers)

If you have any questions, need more information, or would like to sign up, please call **01603 649 727** or book a 30 minute chat with one of our advisors by visiting: [www.abg.bz/intro](http://www.abg.bz/intro)

Signing up to our property introducer scheme is quick and simple, with no charge.



Landlords  
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**01603 649 727**

[lettings@alanboswell.com](mailto:lettings@alanboswell.com)

[www.alanboswell.com/introducers](http://www.alanboswell.com/introducers)

As with all policies, there will be terms and conditions. For example: Legal disputes - the amount in dispute must be more than £1,000. Rent guarantee - it is not possible to take this policy out once a tenant has defaulted and there is a 60-day exclusion period if taken out after the tenancy has started. Tenants also have to be properly referenced in advance. Full policy wordings will be provided on purchase or refer to our website.